ct Hanover Real Estate Partners Personality Profiles

Reed Miller
Managing Partner
Hanover Real Estate Partners

Name: Reed Miller
Title: Managing Partner
Company: Hanover Real Estate Partners
Location: 19 Benedict Place, Greenwich, CT 06830
Birthplace: New York City, NY **Birth Date:** November 16, 1953
Family: 5 Children (4 live in Greenwich and 1 in San Diego, CA
College: New England College, Henniker, N.H.
First job in real estate or allied field: Eastdil Realty, NYC
What do you do now and what are you planning for the future: At Hanover, we're focused on maintaining a steady operating performance despite the challenges facing the economy and the industry. We are doing so by making sure we continue to find high quality tenants that are the right fit for our various buildings. We seek long term relationships with all of our tenants and we view our relationships with each one strictly as a partnership relationship, where both parties are working together in partnership for their mutual benefit.
Hobbies: Skiing, golf, tennis, coaching youth Lacrosse in Greenwich for 18 yrs.
Key to success: Hard work

Kenneth Boyle
Managing Partner
Hanover Real Estate Partners

Name: Kenneth Boyle
Title: Managing Partner
Company: Hanover Real Estate Partners
Location: 19 Benedict Place, Greenwich, CT 06830
College: State University of New York at Binghamton
First job unrelated to current field: KPMG Peat Marwick
First job in real estate or allied field: Lehman Brothers
What do you do now and what are you planning for the future: I am a managing partner at Hanover Real Estate Partners, a real estate investment company where we focus on owning, managing and operating institutional grade commercial real estate assets. We are focused on growing our business by continually working to attract top-tier tenants and allocating capital to our buildings when necessary to ensure their appearance and amenities are competitive in the marketplace. We believe this, in turn will provide our investors with attractive returns.
Hobbies: Skiing, golf
Favorite book: "The Sun Also Rises"
Favorite movie: "Butch Cassidy and the Sundance Kid"
Key to success: Work hard and invest in yourself.

William Caulfield
Director of
Asset Management
Hanover Real Estate Partners

Name: William Caulfield
Title: Director of Asset Management
Company: Hanover Real Estate Partners
Location: 19 Benedict Place, Greenwich, CT 06830
Birthplace: Bronx, NY **Birth Date:** 1959
Family: 3 Daughters
College: St. John's University, Jamaica, NY (BS); Long Island University (CW Post), Greenvale, NY (MBA)
First job unrelated to current field: Financial Analyst - National Westminster Bank
First job in real estate or allied field: Lehman Brothers, NY
What do you do now and what are you planning for the future: I am the director of asset management for Hanover Real Estate Partners, a real estate investment company where we focus on owning, managing and operating institutional grade commercial real estate. We have several buildings located around the country where long-term tenant leases recently expired and our goal is to re-position and lease-up those buildings as quickly as possible while creating value for us and our investors, despite the challenging market conditions.
Hobbies: Skiing, motorcycling, golf
Key to success: Dedication

Kimberly Schultheiss
Vice President - Finance
Operations
Hanover Real Estate Partners

Name: Kimberly Schultheiss
Title: Vice President - Finance Operations
Company: Hanover Real Estate Partners
Location: Greenwich, CT
Birthplace: Aguana, Guam **Birth Date:** 1967
Family: Married, 3 Children
College: 1989, BBA - Pace University; 1996, MS - Iona College
First job unrelated to current field: Arthur Anderson
First job in real estate or allied field: Beckwith Pointe
What do you do now and what are you planning for the future: I am responsible for developing the operational and financial framework to enable growth. I will seek to allign our business focus in order to sustain continued growth and yield greater returns to our investors.
Hobbies: Hiking, reading, swimming
Favorite book: "Lonesome Dove" by Larry McMurtry
Favorite movie: "The Sound of Music"
Key to success: I believe that an important key to success is to remain focused on a goal but flexible in the approach to achieving that goal.
If you had to choose another vocation what would it be? Teaching children